

Allegiant	2002	2003	2004	2005	2006	2007	2008	2009	2010
	FINANCIAL (millions except stock price)								
Operating revenue [1]	\$22.2	\$50.0	\$90.4	\$132.5	\$243.4	\$360.6	\$504.0	\$557.9	\$663.6
Passenger revenue (includes ancillary/contract fee)	\$22.2	\$50.0	\$90.4	\$132.5	\$241.9	\$359.3	\$498.1	\$552.1	\$662.4
Total operating expense [2]	\$23.1	\$47.1	\$84.3	\$124.0	\$220.8	\$316.5	\$448.2	\$435.7	\$559.0
Operating expense less fuel	\$18.3	\$35.3	\$56.4	\$71.4	\$119.2	\$164.4	\$218.5	\$270.7	\$315.3
Wage & benefit total expense (SEC)	\$4.3	\$8.2	\$15.4	\$21.7	\$35.0	\$55.6	\$72.0	\$90.0	\$108.0
Labor benefits expense	\$4	\$8	\$4	\$5	\$10	\$17	\$20	\$27	\$29
Wage/salary expense W2 (BTS)			\$11.5	\$17.1	\$25.2	\$38.6	\$52.0	\$63.0	\$79.1
Management salaries (general) (BTS) [13]			\$1.0	\$1.9	\$1.8	\$3.6	\$5.0	\$7.0	\$5.2
Pilot wage/salary expense (BTS)[3]					\$8.5	\$12.8	\$17.5	\$21.1	\$30.9
Fit Attendant wage/salary exp (BTS) [3]					\$5.7	\$7.8	\$10.4	\$12.4	\$14.5
Fuel & oil	\$4.8	\$11.8	\$27.9	\$52.6	\$101.6	\$152.1	\$229.6	\$165.0	\$243.7
Cash & equivalent (unrestricted)	\$0.1	\$0.3	\$1.6	\$53.3	\$136.1	\$171.4	\$174.8	\$231.5	\$150.3
Long-term Debt [4]	\$3.9	\$19.0	\$32.0	\$48.7	\$57.9	\$54.0	\$39.4	\$22.5	\$11.6
Net Debt (LT debt - Cash & equivalents) [16]	\$3.8	\$18.7	\$30.4	-\$4.7	-\$78.2	-\$117.4	-\$135.4	-\$209.0	-\$138.7
Total assets	\$5.8	\$32.7	\$65.5	\$170.1	\$305.8	\$405.4	\$424.0	\$499.6	\$501.3
Operating income (loss) [5]	-\$0.9	\$2.9	\$6.1	\$8.5	\$22.6	\$44.1	\$55.8	\$122.2	\$104.6
Operating margin [9] [c]	-4.2%	5.8%	6.7%	6.4%	9.3%	12.2%	11.1%	21.9%	15.8%
Net profit (loss) (per SEC) [6]	-\$1.3	\$3.3	\$9.1	\$7.3	\$8.7	\$31.5	\$35.4	\$76.3	\$65.7
Median stock price [7]						\$32.3	\$32.5	\$44.8	\$48.0
OPERATIONAL									
ASM's (total)(million)	222	614	1,219	1,674	2,871	3,865	4,442	5,449	6,247
RPM's (million)	149	437	915	1,296	2,251	3,141	3,863	4,762	5,466
Load factor	67.1%	71.1%	75.1%	77.4%	78.4%	81.3%	87.0%	87.4%	87.5%
Yield (cents)			9.88	10.23	10.75	11.44	12.89	11.59	12.12
RASM (operating)(cents) [c]		8.13	7.42	7.91	8.48	9.33	11.35	10.24	10.62
PRASM (passenger) (cents)		8.13	7.42	7.91	8.43	9.30	11.21	10.13	10.60
CASM (cents)		7.66	6.92	7.41	7.69	8.19	10.09	8.00	8.95
Passengers boarded (million)	0.201	0.472	0.841	1.200	2.179	3.265	4.299	5.328	5.903
Employees (mainline) BTS [8]		292	437	563	841	1,133	1,330	1,533	1,585
Flight Attendants (mainline) BTS [8]		108	103	135	210	267	339	410	403
Pilots (mainline) BTS [8]		41	75	123	155	234	269	287	328
General managers mainline) BTS [13]		7	6	4	13	12	10	10	18
RPM's per passenger (average one way) [c]	743	925	1,088	1,080	1,033	962	899	894	926
Aircraft block hours (daily average) (BTS)	13	29	54	79	139	180	212	259	293
Aircraft departures (daily average) (BTS)	8	13	21	28	51	73	89	111	121
Operating aircraft (SEC)	3	7	9	17	24	32	38	46	52

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Wage/benefit % of operating revenue	19.5%	16.4%	17.0%	16.4%	14.4%	15.4%	14.3%	16.1%	16.3%
Management salary % of operating revenue			1.15%	1.45%	0.75%	0.99%	0.99%	1.25%	0.79%
Pilot wage/salary % of operating revenue					3.48%	3.56%	3.46%	3.79%	4.66%
FA wage/salary % of operating revenue					2.35%	2.15%	2.06%	2.22%	2.19%
Ex pilot ex FA wage salary % of revenue					4.52%	4.99%	4.80%	5.28%	5.06%
Fuel expense % of operating revenue	21.5%	23.5%	30.9%	39.7%	41.7%	42.2%	45.6%	29.6%	36.7%
Cash & equiv % of operating revenue	0.5%	0.6%	1.7%	40.2%	55.9%	47.5%	34.7%	41.5%	22.6%
Long-term Debt % of operating revenue	17.7%	38.0%	35.4%	36.7%	23.8%	15.0%	7.8%	4.0%	1.7%
Long-term Debt % of assets [4]	67.0%	58.1%	48.9%	28.6%	18.9%	13.3%	9.3%	4.5%	2.3%
Revenue per aircraft (x 100,000)	\$73.9	\$71.4	\$100.4	\$77.9	\$101.4	\$112.7	\$132.6	\$121.3	\$127.6
Revenue per employee (x 1,000)		\$171.1	\$206.8	\$235.3	\$289.4	\$318.2	\$379.0	\$363.9	\$418.7
Revenue per flight attendant (x 10,000)			\$87.7	\$98.1	\$115.9	\$135.0	\$148.7	\$136.1	\$164.7
Revenue per pilot (x 10,000)		\$121.9	\$120.5	\$107.7	\$157.0	\$154.1	\$187.4	\$194.4	\$202.3
Ex pilot ex FA revenue per employee (x 1,000)		\$349.4	\$348.9	\$434.4	\$511.2	\$570.5	\$698.1	\$667.3	\$777.0
ASM's per aircraft (million)	74.1	87.8	135.4	98.5	119.6	120.8	116.9	118.5	120.1
ASM's per employee (x 10,000)		210.4	278.8	297.4	341.4	341.2	334.0	355.5	394.1
ASM's per flight attendant (x 100,000)			118.3	124.0	136.7	144.8	131.0	132.9	155.0
ASM's per pilot (x 100,000)		149.8	162.5	136.1	185.2	165.2	165.1	189.9	190.5
Ex pilot ex FA ASM per employee (x 100)		429.6	470.5	549.0	603.2	611.6	615.3	651.8	731.5
Employees per aircraft (x 10)		4.2	4.9	3.3	3.5	3.5	3.5	3.3	3.0
Flight attendants per aircraft			11.4	7.9	8.8	8.3	8.9	8.9	7.8
Pilots per aircraft		5.9	8.3	7.2	6.5	7.3	7.1	6.2	6.3
Unit cost w/o fuel & wage/benefit (cents)		4.42	3.37	2.97	2.94	2.82	3.30	3.32	3.32
Unit cost without fuel (cents)		5.75	4.63	4.27	4.15	4.25	4.92	4.97	5.05
Unit cost w/o wage/benefit (cents)		6.33	5.66	6.11	6.47	6.75	8.47	6.35	7.22
Fuel expense per ASM (cents)	2.14	1.91	2.29	3.14	3.54	3.94	5.17	3.03	3.90
Total wage/benefit per ASM (cents)		1.33	1.26	1.30	1.22	1.44	1.62	1.65	1.73
Total wage expense per ASM (cents)					0.88	1.00	1.17	1.16	1.27
Pilot wage/salary cost per ASM (cents)					0.29	0.33	0.39	0.39	0.50
FA wage/salary cost per ASM (cents)					0.20	0.20	0.23	0.23	0.23
Ex pilot ex FA wage/salary cost per ASM (cents)					0.38	0.47	0.54	0.54	0.54
Benefits per employee (average)		\$28,000	\$8,776	\$8,123	\$11,610	\$15,019	\$15,036	\$17,640	\$18,250
Employee wage/salary (average)			\$26,416	\$30,453	\$29,948	\$34,055	\$39,105	\$41,068	\$49,889
Employee benefit percentage (average)			24.9%	21.1%	27.9%	30.6%	27.8%	30.0%	26.8%
Pilot wage/salary (average)					\$54,613	\$54,816	\$64,903	\$73,624	\$94,320
Flight attendant wage/salary (average)					\$27,238	\$29,052	\$30,581	\$30,234	\$36,065
Flight attendant % of employees			23.6%	24.0%	25.0%	23.6%	25.5%	26.7%	25.4%
Pilot % of employees		14.0%	17.2%	21.8%	18.4%	20.7%	20.2%	18.7%	20.7%
Passengers per employee (average)		1,617	1,924	2,131	2,591	2,881	3,232	3,476	3,724
Passengers per flight attendant (x 10)(average)			816	889	1,038	1,223	1,268	1,300	1,465
Passenger fare (average one way)[10]	\$110.40	\$105.85	\$107.46	\$110.46	\$111.01	\$110.07	\$115.86	\$103.61	\$112.21
Operating expense per pass less labor & fuel	\$69.83	\$57.49	\$48.75	\$41.44	\$38.67	\$33.32	\$34.08	\$33.91	\$35.12
Fuel expense per passenger (o/w)	\$23.70	\$24.90	\$33.19	\$43.82	\$46.60	\$46.61	\$53.42	\$30.97	\$41.28
Labor cost per passenger (o/w)	\$21.51	\$17.32	\$18.29	\$18.11	\$16.04	\$17.03	\$16.75	\$16.89	\$18.30
Management salary cost per passenger (o/w) [13]			\$1.24	\$1.60	\$0.84	\$1.09	\$1.17	\$1.31	\$0.89
Management salary % of average o/w fare [13]			1.15%	1.45%	0.76%	0.99%	1.01%	1.27%	0.79%
Pilot wage/salary cost per passenger (o/w)					\$3.88	\$3.93	\$4.06	\$3.97	\$5.24
Pilot wage/salary % of average o/w fare					3.5%	3.6%	3.5%	3.8%	4.7%
FA wage/salary cost per passenger (o/w)					\$2.62	\$2.38	\$2.41	\$2.33	\$2.46
FA wage/salary % average o/w fare					2.4%	2.2%	2.1%	2.2%	2.2%
Operating income (loss) per pass (avg o/w) [11]	-\$4.63	\$6.14	\$7.23	\$7.09	\$10.35	\$13.50	\$12.99	\$22.93	\$17.72