

Air Tran	2002	2003	2004	2005	2006	2007	2008	2009	2010
FINANCIAL (millions except stock price)									
Operating revenue [1]	\$733.4	\$918.0	\$1,014.4	\$1,449.7	\$1,892.1	\$2,310.0	\$2,552.5	\$2,341.4	\$2,619.2
Passenger revenue	\$713.7	\$890.0	\$1,005.3	\$1,397.3	\$1,814.9	\$2,198.9	\$2,413.6	\$2,089.0	\$2,355.0
Total operating expense [2]	\$702.8	\$831.7	\$1,011.9	\$1,427.1	\$1,851.2	\$2,172.6	\$2,640.0	\$2,167.4	\$2,491.0
Operating expense less fuel	\$548.3	\$653.0	\$760.6	\$964.4	\$1,175.9	\$1,369.0	\$1,445.0	\$1,488.6	\$1,623.0
Wage & benefit total expense (SEC)	\$203.4	\$231.7	\$273.5	\$329.3	\$390.3	\$451.8	\$474.9	\$488.4	\$528.5
Labor benefits expense	\$33.6	\$37.8	\$48.4	\$56.0	\$67.7	\$77.6	\$86.6	\$91.3	\$99.0
Wage/salary expense W2 (BTS)	\$169.9	\$194.0	\$225.1	\$273.3	\$322.7	\$374.2	\$388.3	\$397.1	\$429.5
Management salaries (general) (BTS) [13]	\$9.6	\$10.3	\$13.4	\$16.6	\$19.6	\$21.0	\$23.0	\$25.0	\$27.2
Pilot wage/salary expense (BTS)[3]	\$62.7	\$74.3	\$88.4	\$108.6	\$127.9	\$148.8	\$157.4	\$160.0	\$176.1
Fit Attendant wage/salary exp (BTS) [3]	\$19.8	\$23.9	\$27.4	\$36.0	\$46.0	\$54.1	\$58.2	\$61.0	\$64.0
Fuel & oil	\$154.5	\$178.7	\$251.3	\$462.7	\$675.3	\$803.6	\$1,194.9	\$678.8	\$868.0
Cash & equivalent (unrestricted)	\$104.2	\$338.7	\$334.5	\$370.6	\$310.2	\$318.0	\$335.0	\$544.3	\$454.0
Long-term Debt [4]	\$199.7	\$241.8	\$314.0	\$401.4	\$724.3	\$958.2	\$943.4	\$931.9	\$877.0
Net Debt (LT debt - Cash & equivalents) [16]	\$95.6	-\$96.9	-\$20.5	\$30.7	\$414.1	\$640.2	\$608.3	\$387.6	\$423.0
Total assets	\$473.5	\$808.4	\$904.8	\$1,160.5	\$1,616.2	\$2,048.5	\$2,085.3	\$2,284.2	\$2,179.3
Operating income (loss) [5]	\$30.6	\$86.3	\$2.5	\$22.6	\$40.9	\$137.3	-\$87.5	\$174.0	\$128.2
Operating margin [9] [c]	4.2%	9.4%	0.2%	1.6%	2.2%	5.9%	-3.4%	7.4%	4.9%
Net profit (loss) (per SEC) [6]	\$10.7	\$100.5	\$10.1	\$8.1	\$15.5	\$50.5	-\$266.3	\$134.7	\$38.5
Median stock price [7]	\$4.9	\$12.4	\$12.5	\$12.1	\$14.0	\$10.1	\$5.2	\$5.6	\$5.9
OPERATIONAL									
ASM's (total)(million)	8,256	10,046	11,977	15,370	19,007	22,692	23,809	23,294	24,062
RPM's (million)	5,581	7,143	8,479	11,302	13,836	17,298	18,956	18,588	19,578
Load factor	67.6%	71.1%	70.8%	73.5%	72.8%	76.2%	79.6%	79.8%	81.4%
Yield (cents)	12.79	12.46	11.85	12.36	13.12	12.71	12.73	11.24	12.03
RASM (operating)(cents) [c]	8.88	9.14	8.47	9.43	9.95	10.18	10.72	10.05	10.88
PRASM (passenger) (cents)	8.64	8.86	8.39	9.09	9.55	9.69	10.14	8.97	9.79
CASM (cents)	8.51	8.28	8.45	9.28	9.74	9.55	11.04	9.29	10.35
Passengers boarded (million)	9,654	11,651	13,170	16,638	20,051	23,780	24,619	23,998	24,721
Employees (mainline) BTS [8]	4,725	5,350	5,814	6,458	7,415	8,304	8,259	8,220	8,229
Flight Attendants (mainline) BTS [8]	904	1,034	1,208	1,448	1,751	1,977	1,958	2,002	2,013
Pilots (mainline) BTS [8]	732	818	902	1,133	1,325	1,498	1,559	1,535	1,622
General managers mainline) BTS [13]	48	45	44	45	52	60	60	66	70
RPM's per passenger (average one way) [c]	578	613	644	679	690	727	770	775	792
Aircraft block hours (daily average) (BTS)	644	755	850	1,059	1,271	1,457	1,501	1466	1,487
Aircraft departures (daily average) (BTS)	362	399	444	535	650	717	711	690	692
Operating aircraft (SEC)	65	74	87	105	127	137	136	138	138
Fleet Age (average mainline in years)	9	3	3	3	3	4	6	7	8

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Wage/benefit % of operating revenue	27.7%	25.2%	27.0%	22.7%	20.6%	19.6%	18.6%	20.9%	20.2%
Management salary % of operating revenue [13]	1.31%	1.13%	1.32%	1.15%	1.04%	0.91%	0.90%	1.07%	1.04%
Total wage/salary ratio of operating revenue	23.16%	21.13%	22.19%	18.85%	17.05%	16.20%	15.21%	17.0%	16.4%
Pilot wage ratio of total wages (W2)	36.9%	38.3%	39.3%	39.7%	39.6%	39.8%	40.5%	40.3%	41.0%
Pilot wage/salary % of operating revenue	8.55%	8.09%	8.72%	7.49%	6.76%	6.44%	6.17%	6.84%	6.72%
FA wage/salary % of operating revenue	2.69%	2.60%	2.70%	2.49%	2.43%	2.34%	2.28%	2.60%	2.45%
Ex pilot ex FA wage salary % of revenue	11.92%	10.44%	10.77%	8.88%	7.87%	7.41%	6.77%	7.52%	7.23%
Fuel expense % of operating revenue	21.1%	19.5%	24.8%	31.9%	35.7%	34.8%	46.8%	29.0%	33.1%
Cash & equiv % of operating revenue	14.2%	36.9%	33.0%	25.6%	16.4%	13.8%	13.1%	23.2%	17.3%
Long-term Debt % of operating revenue	27.2%	26.3%	31.0%	27.7%	38.3%	41.5%	37.0%	39.8%	33.5%
Long-term Debt % of assets [4]	42.2%	29.9%	34.7%	34.6%	44.8%	46.8%	45.2%	40.8%	40.2%
Revenue per aircraft (x 100,000)	\$112.8	\$124.1	\$116.6	\$138.1	\$149.0	\$168.6	\$187.7	\$169.7	\$189.8
Revenue per employee (x 1,000)	\$155.2	\$171.6	\$174.5	\$224.5	\$255.2	\$278.2	\$309.1	\$284.8	\$318.3
Revenue per flight attendant (x 10,000)	\$81.1	\$88.8	\$84.0	\$100.1	\$108.1	\$116.8	\$130.4	\$117.0	\$130.1
Revenue per pilot (x 10,000)	\$100.2	\$112.2	\$112.5	\$128.0	\$142.8	\$154.2	\$163.7	\$152.5	\$161.5
Ex pilot ex FA revenue per employee (x 1,000)	\$237.4	\$262.4	\$273.9	\$373.9	\$436.1	\$478.4	\$538.3	\$500.0	\$570.1
ASM's per aircraft (million)	127.0	135.8	137.7	146.4	149.7	165.6	175.1	168.8	174.4
ASM's per employee (x 10,000)	174.7	187.8	206.0	238.0	256.3	273.3	288.3	283.4	292.4
ASM's per flight attendant (x 100,000)	91.3	97.2	99.2	106.1	108.6	114.8	121.6	116.4	119.5
ASM's per pilot (x 100,000)	112.8	122.8	132.8	135.7	143.5	151.5	152.7	151.8	148.4
Ex pilot ex FA ASM per employee (x 100)	267.3	287.2	323.4	396.4	438.1	469.9	502.1	497.4	523.8
Employees per aircraft (x 10)	7.3	7.2	6.7	6.2	5.8	6.1	6.1	6.0	6.0
Flight attendants per aircraft	13.9	14.0	13.9	13.8	13.8	14.4	14.4	14.5	14.6
Pilots per aircraft	11.3	11.1	10.4	10.8	10.4	10.9	11.5	11.1	11.8
Unit cost w/o fuel & wage/benefit (cents)	4.17	4.19	4.07	4.13	4.13	4.02	4.03	4.28	4.55
Unit cost without fuel (cents)	6.64	6.50	6.35	6.27	6.19	6.01	6.02	6.38	6.74
Unit cost w/o wage/benefit (cents)	6.05	5.97	6.17	7.14	7.69	7.56	9.05	7.19	8.15
Fuel expense per ASM (cents)	1.87	1.78	2.10	3.01	3.55	3.54	5.02	2.91	3.61
Total wage/benefit per ASM (cents)	2.46	2.31	2.28	2.14	2.05	1.99	1.99	2.10	2.20
Total wage expense per ASM (cents)	2.06	1.93	1.88	1.78	1.70	1.65	1.63	1.70	1.78
Pilot wage/salary cost per ASM (cents)	0.76	0.74	0.74	0.71	0.67	0.66	0.66	0.69	0.73
FA wage/salary cost per ASM (cents)	0.24	0.24	0.23	0.23	0.24	0.24	0.24	0.26	0.27
Ex pilot ex FA wage/salary cost per ASM (cents)	1.06	0.95	0.91	0.84	0.78	0.75	0.73	0.76	0.79
Benefits per employee (average)	\$7,104	\$7,061	\$8,319	\$8,672	\$9,126	\$9,347	\$10,486	\$11,105	\$12,036
Employee wage/salary (average)	\$35,951	\$36,253	\$38,725	\$42,319	\$43,517	\$45,062	\$47,014	\$48,307	\$52,191
Employee benefit percentage (average)	16.5%	16.3%	17.7%	17.0%	17.3%	17.2%	18.2%	18.7%	18.7%
Pilot wage/salary (average)	\$85,682	\$90,778	\$98,054	\$95,808	\$96,527	\$99,311	\$100,952	\$104,265	\$108,549
Flight attendant wage/salary (average)	\$21,850	\$23,101	\$22,710	\$24,880	\$26,244	\$27,388	\$29,705	\$30,463	\$31,816
Flight attendant % of employees	19.1%	19.3%	20.8%	22.4%	23.6%	23.8%	23.7%	24.4%	24.5%
Pilot % of employees	15.5%	15.3%	15.5%	17.5%	17.9%	18.0%	18.9%	18.7%	19.7%
Passengers per employee (average)	2,043	2,178	2,265	2,576	2,704	2,864	2,981	2,919	3,004
Passengers per flight attendant (x 10)(average)	1,068	1,127	1,090	1,149	1,145	1,203	1,257	1,199	1,228
Passenger fare (average one way)[10]	\$73.93	\$76.38	\$76.33	\$83.98	\$90.51	\$92.47	\$98.04	\$87.05	\$95.26
Operating expense per pass less labor & fuel	\$35.73	\$36.16	\$36.98	\$38.17	\$39.18	\$38.57	\$39.41	\$41.68	\$44.27
Fuel expense per passenger (o/w)	\$16.00	\$15.34	\$19.08	\$27.81	\$33.68	\$33.79	\$48.54	\$28.29	\$35.11
Labor cost per passenger (o/w)	\$21.07	\$19.89	\$20.77	\$19.79	\$19.47	\$19.00	\$19.29	\$20.35	\$21.38
Management salary cost per passenger (o/w) [13]	\$0.99	\$0.89	\$1.01	\$1.00	\$0.98	\$0.88	\$0.93	\$1.04	\$1.10
Management salary % of average o/w fare [13]	1.35%	1.16%	1.33%	1.19%	1.08%	0.95%	0.95%	1.20%	1.15%
Pilot wage/salary cost per passenger (o/w)	\$6.50	\$6.37	\$6.72	\$6.52	\$6.38	\$6.26	\$6.39	\$6.67	\$7.12
Pilot wage/salary % of average o/w fare	8.8%	8.3%	8.8%	7.8%	7.0%	6.8%	6.5%	7.7%	7.5%
FA wage/salary cost per passenger (o/w)	\$2.05	\$2.05	\$2.08	\$2.17	\$2.29	\$2.28	\$2.36	\$2.54	\$2.59
FA wage/salary % average o/w fare	2.8%	2.7%	2.7%	2.6%	2.5%	2.5%	2.4%	2.9%	2.7%
Operating income (loss) per pass (avg o/w) [11]	\$3.17	\$7.41	\$0.19	\$1.36	\$2.04	\$5.78	-\$3.55	\$7.25	\$5.18