

Air Tran	2002	2003	2004	2005	2006	2007	2008	2009
FINANCIAL (millions except stock price)								
Operating revenue [1]	\$733.4	\$918.0	\$1,014.4	\$1,449.7	\$1,892.1	\$2,310.0	\$2,552.5	\$2,341.4
Passenger revenue	\$713.7	\$890.0	\$1,005.3	\$1,397.3	\$1,814.9	\$2,198.9	\$2,413.6	\$2,089.0
Total operating expense [2]	\$702.8	\$831.7	\$1,011.9	\$1,427.1	\$1,851.2	\$2,172.6	\$2,640.0	\$2,167.4
Operating expense less fuel	\$548.3	\$653.0	\$760.6	\$964.4	\$1,175.9	\$1,369.0	\$1,445.0	\$1,488.6
Wage & benefit total expense (SEC)	\$203.4	\$231.7	\$273.5	\$329.3	\$390.3	\$451.8	\$474.9	\$488.4
Labor benefits expense	\$33.6	\$37.8	\$48.4	\$56.0	\$67.7	\$77.6	\$86.6	\$91.3
Wage/salary expense W2 (BTS)	\$169.9	\$194.0	\$225.1	\$273.3	\$322.7	\$374.2	\$388.3	\$397.1
Management salaries (general) (BTS) [13]	\$9.6	\$10.3	\$13.4	\$16.6	\$19.6	\$21.0	\$23.0	\$25.0
Pilot wage/salary expense (BTS)[3]	\$62.7	\$74.3	\$88.4	\$108.6	\$127.9	\$148.8	\$157.4	\$160.0
Flt Attendant wage/salary exp (BTS) [3]	\$19.8	\$23.9	\$27.4	\$36.0	\$46.0	\$54.1	\$58.2	\$61.0
Fuel & oil	\$154.5	\$178.7	\$251.3	\$462.7	\$675.3	\$803.6	\$1,194.9	\$678.8
Cash & equivalent (unrestricted)	\$104.2	\$338.7	\$334.5	\$370.6	\$310.2	\$318.0	\$335.0	\$544.3
Long-term Debt [4]	\$199.7	\$241.8	\$314.0	\$401.4	\$724.3	\$958.2	\$943.4	\$931.9
Net Debt (LT debt - Cash & equivalents) [16]	\$95.6	-\$96.9	-\$20.5	\$30.7	\$414.1	\$640.2	\$608.3	\$387.6
Total assets	\$473.5	\$808.4	\$904.8	\$1,160.5	\$1,616.2	\$2,048.5	\$2,085.3	\$2,284.2
Operating income (loss) [5]	\$30.6	\$86.3	\$2.5	\$22.6	\$40.9	\$137.3	-\$87.5	\$174.0
Operating margin [9] [c]	4.2%	9.4%	0.2%	1.6%	2.2%	5.9%	-3.4%	7.4%
Net profit (loss) (per SEC) [6]	\$10.7	\$100.5	\$10.1	\$8.1	\$15.5	\$50.5	-\$266.3	\$134.7
Median stock price [7]	\$4.9	\$12.4	\$12.5	\$12.1	\$14.0	\$10.1	\$5.2	\$5.6
OPERATIONAL								
ASM's (total)(million)	8,256	10,046	11,977	15,370	19,007	22,692	23,809	23,294
RPM's (million)	5,581	7,143	8,479	11,302	13,836	17,298	18,956	18,588
Load factor	67.6%	71.1%	70.8%	73.5%	72.8%	76.2%	79.6%	79.8%
Yield (cents)	12.79	12.46	11.85	12.36	13.12	12.71	12.73	11.24
RASM (operating)(cents) [c]	8.88	9.14	8.47	9.43	9.95	10.18	10.72	10.05
PRASM (passenger) (cents)	8.64	8.86	8.39	9.09	9.55	9.69	10.14	8.97
CASM (cents)	8.51	8.28	8.45	9.28	9.74	9.55	11.04	9.29
Passengers boarded (million)	9.654	11.651	13.170	16.638	20.051	23.780	24.619	23.998
Employees (mainline) BTS [8]	4,725	5,350	5,814	6,458	7,415	8,304	8,259	8,220
Flight Attendants (mainline) BTS [8]	904	1,034	1,208	1,448	1,751	1,977	1,958	2,002
Pilots (mainline) BTS [8]	732	818	902	1,133	1,325	1,498	1,559	1,535
General managers mainline) BTS [13]	48	45	44	45	52	60	60	66
RPM's per passenger (average one way) [c]	578	613	644	679	690	727	770	775
Aircraft block hours (daily average) (BTS)	644	755	852	1,059	1,271	1,457	1,505	1466
Aircraft departures (daily average) (BTS)	362	399	445	535	650	717	713	690
Operating aircraft (SEC)	65	74	87	105	127	137	136	138
Fleet Age (average mainline in years)	9	3	3	3	3	4	6	7

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Wage/benefit % of operating revenue	27.7%	25.2%	27.0%	22.7%	20.6%	19.6%	18.6%	20.9%
Management salary % of operating revenue [13]	1.31%	1.13%	1.32%	1.15%	1.04%	0.91%	0.90%	1.07%
Pilot wage/salary % of operating revenue	8.55%	8.09%	8.72%	7.49%	6.76%	6.44%	6.17%	6.84%
FA wage/salary % of operating revenue	2.69%	2.60%	2.70%	2.49%	2.43%	2.34%	2.28%	2.60%
Fuel expense % of operating revenue	21.1%	19.5%	24.8%	31.9%	35.7%	34.8%	46.8%	29.0%
Cash & equiv % of operating revenue	14.2%	36.9%	33.0%	25.6%	16.4%	13.8%	13.1%	23.2%
Long-term Debt % of operating revenue	27.2%	26.3%	31.0%	27.7%	38.3%	41.5%	37.0%	39.8%
Long-term Debt % of assets [4]	42.2%	29.9%	34.7%	34.6%	44.8%	46.8%	45.2%	40.8%
Revenue per aircraft (x 100,000)	\$112.8	\$124.1	\$116.6	\$138.1	\$149.0	\$168.6	\$187.7	\$169.7
Revenue per employee (x 1,000)	\$155.2	\$171.6	\$174.5	\$224.5	\$255.2	\$278.2	\$309.1	\$284.8
Revenue per flight attendant (x 10,000)	\$81.1	\$88.8	\$84.0	\$100.1	\$108.1	\$116.8	\$130.4	\$117.0
Revenue per pilot (x 10,000)	\$100.2	\$112.2	\$112.5	\$128.0	\$142.8	\$154.2	\$163.7	\$152.5
ASM's per aircraft (million)	127.0	135.8	137.7	146.4	149.7	165.6	175.1	168.8
ASM's per employee (x 10,000)	174.7	187.8	206.0	238.0	256.3	273.3	288.3	283.4
ASM's per flight attendant (x 100,000)	91.3	97.2	99.2	106.1	108.6	114.8	121.6	116.4
ASM's per pilot (x 100,000)	112.8	122.8	132.8	135.7	143.5	151.5	152.7	151.8
Employees per aircraft (x 10)	7.3	7.2	6.7	6.2	5.8	6.1	6.1	6.0
Flight attendants per aircraft	13.9	14.0	13.9	13.8	13.8	14.4	14.4	14.5
Pilots per aircraft	11.3	11.1	10.4	10.8	10.4	10.9	11.5	11.1
Unit cost w/o fuel & wage/benefit (cents)	4.17	4.19	4.07	4.13	4.13	4.02	4.03	4.28
Unit cost without fuel (cents)	6.64	6.50	6.35	6.27	6.19	6.01	6.02	6.38
Unit cost w/o wage/benefit (cents)	6.05	5.97	6.17	7.14	7.69	7.56	9.05	7.19
Fuel expense per ASM (cents)	1.87	1.78	2.10	3.01	3.55	3.54	5.02	2.91
Total wage/benefit per ASM (cents)	2.46	2.31	2.28	2.14	2.05	1.99	1.99	2.10
Pilot wage/salary cost per ASM (cents)	0.76	0.74	0.74	0.71	0.67	0.66	0.66	0.69
FA wage/salary cost per ASM (cents)	0.24	0.24	0.23	0.23	0.24	0.24	0.24	0.26
Benefits per employee (average)	\$7,104	\$7,061	\$8,319	\$8,672	\$9,126	\$9,347	\$10,486	\$11,105
Employee wage/salary (average)	\$35,951	\$36,253	\$38,725	\$42,319	\$43,517	\$45,062	\$47,014	\$48,307
Employee benefit percentage (average)	16.5%	16.3%	17.7%	17.0%	17.3%	17.2%	18.2%	18.7%
Pilot wage/salary (average)	\$85,682	\$90,778	\$98,054	\$95,808	\$96,527	\$99,311	\$100,952	\$104,265
Flight attendant wage/salary (average)	\$21,850	\$23,101	\$22,710	\$24,880	\$26,244	\$27,388	\$29,705	\$30,463
Flight attendant % of employees	19.1%	19.3%	20.8%	22.4%	23.6%	23.8%	23.7%	24.4%
Pilot % of employees	15.5%	15.3%	15.5%	17.5%	17.9%	18.0%	18.9%	18.7%
Passengers per employee (average)	2,043	2,178	2,265	2,576	2,704	2,864	2,981	2,919
Passengers per flight attendant (x 10)(average)	1,068	1,127	1,090	1,149	1,145	1,203	1,257	1,199
Passenger fare (average one way)[10]	\$73.93	\$76.38	\$76.33	\$83.98	\$90.51	\$92.47	\$98.04	\$87.05
Operating expense per pass less labor & fuel	\$35.73	\$36.16	\$36.98	\$38.17	\$39.18	\$38.57	\$39.41	\$41.68
Fuel expense per passenger (o/w)	\$16.00	\$15.34	\$19.08	\$27.81	\$33.68	\$33.79	\$48.54	\$28.29
Labor cost per passenger (o/w)	\$21.07	\$19.89	\$20.77	\$19.79	\$19.47	\$19.00	\$19.29	\$20.35
Management salary cost per passenger (o/w) [13]	\$0.99	\$0.89	\$1.01	\$1.00	\$0.98	\$0.88	\$0.93	\$1.04
Management salary % of average o/w fare [13]	1.35%	1.16%	1.33%	1.19%	1.08%	0.95%	0.95%	1.20%
Pilot wage/salary cost per passenger (o/w)	\$6.50	\$6.37	\$6.72	\$6.52	\$6.38	\$6.26	\$6.39	\$6.67
Pilot wage/salary % of average o/w fare	8.8%	8.3%	8.8%	7.8%	7.0%	6.8%	6.5%	7.7%
FA wage/salary cost per passenger (o/w)	\$2.05	\$2.05	\$2.08	\$2.17	\$2.29	\$2.28	\$2.36	\$2.54
FA wage/salary % average o/w fare	2.8%	2.7%	2.7%	2.6%	2.5%	2.5%	2.4%	2.9%
Operating income (loss) per pass (avg o/w) [11]	\$3.17	\$7.41	\$0.19	\$1.36	\$2.04	\$5.78	-\$3.55	\$7.25